



The Early Operational Signals Behind Rising Costs and Performance Risk

MOBILITY DEPLOYMENT RED FLAG CHECKLIST

Mobility operations rarely fail all at once—they erode quietly. Gaps in visibility, control, and accountability accumulate until costs accelerate and performance becomes unpredictable.

These are not minor inefficiencies. They are early warning indicators of financial leakage, operational fragility, and escalating risk.

Use this checklist to assess your company's current state and evaluate whether you are in control of your operations. Check every box that accurately reflects your organization's situation. At the end of the checklist, count the statements you checked—each checked item counts as one point. This checklist should take no longer than 3 minutes.

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YOU ARE OPERATING WITHOUT CONTROL IF...

1. Visibility Is Incomplete

- You do not have real-time, centralized visibility of device status across all sites
- Operational insight depends on manual reporting or local escalation
- You cannot quantify utilization, availability, or performance at any given moment

Business Impact: You are making operational decisions without reliable data—introducing forecasting error, inefficiency, and misallocation of capital.

2. Downtime Is Absorbed, Not Managed

- Device failure is treated as an operational inconvenience rather than a measurable event
- Frontline teams compensate instead of escalating
- Resolution timelines are inconsistent and not SLA-driven
- We cannot track exactly how much time is lost when issues are not escalated as soon as they are identified

Business Impact: Downtime is embedded into your workflows, resulting in systematic productivity loss and reduced throughput capacity.

3. Cost Structure Is Uncontrolled

- Replacement decisions are driven by urgency, not lifecycle strategy
- Buffer stock is used to mitigate uncertainty
- Total cost per device (TCO) is not tracked across its lifecycle

Business Impact: You are operating with unstructured spend, hidden cost accumulation, and limited financial accountability.

4. Accountability Is Fragmented

- Multiple vendors manage different lifecycle stages
- No single entity owns uptime, performance, and support outcomes
- Root cause analysis is not performed at a system level

Business Impact: Operational issues are resolved in isolation, preventing systemic improvement and cost reduction at scale.

5. Risk Is Unquantified

- Device loss, misuse, or compromise is not immediately visible
- Security and compliance rely on manual enforcement
- Risk exposure is assumed rather than measured

Business Impact: You are carrying latent operational and compliance risk with potential for high-impact events.

Now count all your checked boxes, each check equals 1 point

RESULTS:

EXECUTIVE REALITY CHECK

- **0–2 points:** Structured operations, but limited optimization potential
- **3–5 points:** Measurable inefficiencies impacting cost and performance
- **6+ points:** Reactive operating model with compounding financial exposure

WHAT THIS MEANS AT BUSINESS LEVEL

This is not a device issue. This is a control model issue.

Without control:

- Cost grows faster than visibility
- Productivity declines without clear attribution
- Risk accumulates without governance

TAKE CONTROL BEFORE COSTS TAKE CONTROL OF YOU

If you checked three or more boxes on this assessment, your mobility operations are already signaling structural risk.

Let's quantify exactly where the breakdowns are—and how much they cost you.

Book your complimentary Mobility Control Assessment with a Honeywell specialist today.

Get a customized analysis of:

- Operational leakage
- True cost exposure
- Optimization and consolidation opportunities
- ROI pathways

“Do we have operational control—or are we blindly funding inefficiency?”

THE LEADERSHIP QUESTION



WHERE PSS MANAGED MOBILITY SERVICES CHANGE THE EQUATION

Modern mobility operations demand more than tools—they require total operational command.

Honeywell transforms fragmented mobility environments into predictable, governable, and cost-efficient ecosystems, giving executives the visibility and accountability traditional models can't deliver.

With Managed Mobility Services, organizations gain:

- Centralized, real-time visibility across every device, every site, every shift
- Proactive uptime and SLA-driven support, eliminating hidden downtime
- Lifecycle-based cost governance to control spend and reduce TCO

- Single owner accountability for performance outcomes
- Quantified operational and security risk—not assumptions

This is mobility that pays for itself—by preventing the inefficiencies you can't afford to ignore.

Reclaim control. Reduce cost. Protect performance. Managed Mobility Services makes it possible—and measurable. Every Device. Every Workflow. One Partner.

For more information

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