

SEIZE THE COMPETITIVE EDGE WITH THE LATEST HONEYWELL MOBILE COMPUTERS

In an age where flexibility and efficiency drive success, organizations are under increasing pressure to optimize their technology investments. Outdated hardware not only stifles productivity but also conceals hidden costs that can severely impact business performance. To thrive amidst tighter budgets and the rapid pace of business evolution, companies must prioritize upgrading their devices.

Honeywell's comprehensive mobility solutions empower businesses to enhance productivity, improve security, and take advantage of cutting-edge features. By updating your mobile computers, you can leverage the latest Android OS versions, which offer significant enhancements in performance and functionality. Newer devices are designed to be compatible with these advanced Android versions, equipped with high-performance processors and increased memory to meet the demands of the latest applications. Moreover, transitioning from older Android versions not only boosts operational efficiency but also fortifies your security posture with substantial advancements, including security patches designed to protect against evolving threats. Now is the time to act and secure your technology investment, safeguarding your business against unforeseen disruptions and inefficiencies.

Q&A

We asked Honeywell's Senior Director of Product, Scot Stelter about the benefits of investing in new AIDC solutions and the hidden costs of older technology.



Scot Stelter, Senior Director of Product

Q: What are the unseen costs of holding onto outdated mobile devices that businesses often overlook?

A: Many businesses underestimate the hidden costs associated with outdated mobile computers. These costs extend far beyond immediate repair bills or replacement expenses. For instance:

- **Downtime:** Older devices are more prone to failure, which can lead to significant productivity loss. A prolonged outage can hinder operations and impact customer satisfaction.
- **Decreased Efficiency:** Legacy systems often struggle to keep pace with modern software requirements. As the number and complexity of apps on devices grow, many of our customers express concerns that their old hardware – characterized by low memory and outdated processors – may not support their evolving use cases.

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They find themselves tethered to antiquated Android versions because their devices don't support newer versions. The resulting inefficiencies are significant, as outdated devices not only waste employee time but also frustrate team members who are eager to utilize their skills more effectively with updated technology. It's not surprising that businesses fear being hampered by outdated hardware, risking memory and processing power at critical moments.

- **Higher Security Risks:** Failing to upgrade equipment can expose organizations to security vulnerabilities. Many older devices can't support the latest security updates, leaving critical data susceptible to breaches. In fact, sometimes the costs of a single incident can far outweigh any savings from postponing upgrades. Older Android versions may present known vulnerabilities that hackers can exploit, which increases susceptibility to data breaches. Upgrading to newer versions not only mitigates these risks but provides security patches that are designed to protect devices and sensitive data.

These hidden costs create a compounding effect that can severely impact a business's bottom line. Now is the time to act; adopting new technology elevates not only security but also overall operational capability.

Q: How can legacy solutions undermine my organization's competitive edge?

A: In today's fast-paced digital landscape, outdated equipment can severely undermine your organization's competitive positioning. Consider the following:

- **Inability to Scale:** Growth requires agility, but outdated technology can restrict your capacity to scale effectively. As your operations expand, your hardware must be able to handle increased workloads without faltering. Upgrading ensures your infrastructure can support growth seamlessly. Concerns about aging hardware – with insufficient memory and outdated processors – create uncertainty about whether existing devices can continue to meet operational demands.
- **Adoption of Innovative Technologies:** New features and capabilities offered by modern devices and platforms equip your organization to leverage cutting-edge tools that promote innovation and efficiency. Staying with legacy hardware can result in missing out on these critical advancements. Newer Android versions ensure better compatibility with the latest applications and innovative functionalities, enabling organizations to take full advantage of innovative functionalities that are not supported by older systems.
- **Customer Expectations:** Today's customers demand fast, efficient service. Legacy systems struggle to meet these expectations, often leading to poor customer experiences. This can ultimately lead to a loss of customer loyalty and potential revenue.

Considering these stresses, investing in modern hardware now not only secures your organization's standing in the market but also strengthens your capacity for future expansion.





Q: How could upgrading hardware help mitigate security vulnerabilities?

A: Upgrading outdated hardware is a vital step in safeguarding your organization against potential security breaches. Here's how:

- **Enhanced Security Features:** Modern devices are typically equipped with advanced security protocols and encryption, making them less vulnerable to cyber threats. Investing in these upgrades significantly reduces your organization's risk profile.
- **Regular Updates:** Newer hardware facilitates the use of current operating systems and software that receive regular and timely updates and patches. This consistent maintenance is critical in protecting against emerging threats, as older systems often lack support and are more easily compromised. Newer Android versions not only fix bugs that may compromise system stability, but also provide developers with access to advanced APIs, enabling them to create feature-rich applications that enhance device effectiveness and security.
- **Compliance Requirements:** Many industries face stringent compliance demands regarding data protection. Upgrading to compliant hardware allows organizations to mitigate against costly fines and legal challenges associated with data breaches.

Failing to address these vulnerabilities could leave your organization exposed to devastating financial repercussions. Don't let outdated hardware put your organization at risk when transitioning to newer, more secure options is entirely achievable.

Q: What are the financial incentives for upgrading hardware?

A: Many organizations may not realize the significant financial advantages yielded from hardware upgrades:

- **Increased Productivity:** Newer hardware, particularly devices built on the Mobility Edge™ platform, is designed for enhanced efficiency, enabling employees to perform tasks more quickly. This increase in productivity, coupled with performance enhancements from the latest Android OS, can lead to a direct positive impact on your organization's profits. Newer hardware running on the latest Android OS offers performance improvements that optimize battery life and enhance app responsiveness, leading to smoother operations that can further boost productivity.
- **Cost Savings on Maintenance:** Continually spending on repairs for outdated devices can drain financial resources. Modern hardware often includes extended warranties and service options that help minimize ongoing service costs. By upgrading now, organizations can avoid unpredictable repairs and maintenance expenses down the line, enhancing their financial stability.

The Mobility Edge™ platform serves as a durable, stable and secure foundation, reducing the total cost of ownership for solutions requiring long productive life and superior performance. Now is the time to maximize organizational investments and leverage the benefits of the Mobility Edge™ platform long-term strategic outcomes.

CONCLUSION

The imperative to upgrade your mobile computers has never been clearer. Outdated technology not only hampers productivity and incurs hidden costs but also jeopardizes your competitive edge in today's fast-paced environment. By leveraging Honeywell mobile computers built on the Mobility Edge™ platform, organizations can ensure operations benefit from the latest Android features, such as improved security, system stability, and new functionalities that keep teams productive and responsive in an ever-evolving landscape.

The latest hardware not only supports the newest Android OS versions but also provides the performance and memory needed to run a growing number of applications efficiently. These upgrades streamline processes, improve security, and empower teams to meet customer expectations effectively.

With over 20 years of industry experience, Honeywell is prepared to be your trusted partner in navigating the complexities of hardware upgrades and position your business to thrive.

Connect with a Honeywell expert today to find out how Productivity Solutions and Services can work for you.

For more information

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