

OMNIPOINT™ SOWING THE SEEDS FOR GROWTH

Real Stories from Customers

We all know that to grow anything, the seeds must firstly be planted. Here in the Honeywell gas detection team, we have sown our first seeds for our exciting new product offering – the long-awaited OmniPoint multi-sensor gas transmitter. Read on to find out more.

PHARMACEUTICAL LEADER IN SWITZERLAND

A large pharmaceutical company based in Switzerland was using a non-Honeywell gas detection system and sought to improve gas detection management and maintenance efficiencies. The Maintenance Manager, a key decision maker in the selection of the gas detection systems fully recognised the issues associated with time-consuming maintenance activities and was actively looking at ways to improve their current situation. The Maintenance Manager was also familiar with the quality and performance of Honeywell gas detection systems at another facility and had trust in the Honeywell brand.

The process presented some unusual flammable gas hazards, including monomethylamine, dimethyl formaldehyde and hydrazine. Working with the Honeywell team, the **OmniPoint™** transmitter, each fitted with the **OmniPoint™ XP Sensor Module** and the **OmniPoint™ LEL** catalytic sensor cartridge was selected as the ideal solution, providing excellent performance for the detection of gas hazards present while solving for the issues surrounding operational and maintenance efficiencies desired by the customer.

The customer was excited by the ease of use and intuitive user experience offered by the full graphics display and touch key interface which



significantly reduced the operational and maintenance burden attributed to other gas detection transmitters.

However, due to the gas hazards involved, the customer did not have the necessary equipment and knowledge to perform the initial calibration and setup so to support this customer, Honeywell was also able to offer a commissioning service as part of the initial start-up. This complemented perfectly the solution and provided the customer with a complete solution, which delivered all the required benefits to their business.

Industrial Measurement and Control

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THE
FUTURE
IS
WHAT
WE
MAKE IT

Honeywell